THE MAN'S STORE-Official Weather Report-Rain or Snow.

See the Most Unique Display of STETSON SPRING HATS Ever Shown in Washington In Our Center Case

# D. J. Kaufman's

Big Clothing Sale At Its Height!

Unrestricted Choice of

965 Suits 734 Overcoats

Big Bargain Prices

# **Every Suit** Every Overcoat

In the Man's Store No Exceptions No Reservations

Every \$15 Overcoat and Suit

\$**Q**.75

Every \$20 Overcoat and Suit \$12.75

Every \$25 Overcoat and Suit \$16.75

Every \$30 Overcoat and Suit \$19.75

Every \$35 Overcoat and Suit \$23.75 Every \$40 Overcoat . . . . \$28.75

All Tuxedo Suits Reduced

\$30 Tuxedo \$23.75

\$35 Tuxedo

All Full Dress Suits Reduced \$25.00 Full-Dress Coats and Trous- \$19.75 \$30.00 Full-Dress Coats and Trousers..... \$23.75 \$40.00 Full-Dress Coats

and Trous- \$33.75

Money's Worth or Money Back

# J. Kaufman

1005-1007 Pa. Ave.

REAL HOMEMADE CANDIES MADE FRESH EVERY DAY.



## Saturday Special Assorted Cream Cocoanut Kisses

 $\begin{array}{c} {\rm Regular\ Price\ 40c;}\\ {\rm Special\ }\ldots\ldots \end{array} 29c$ 

Chocolates and Bonbons The deliciousness of which possesses that zest

Luncheons Sentine 80c; SPECIAL, 50c. Afternoon Ten

English Gea Shop, (Inc.)



This Is a Famous Blackistone

**CREATION** SPRAY

At \$2

To see is to admire. Made up of the choicest long lasting flowers.

**CARNATIONS VIOLETS** 50c Doz. 50c Bunch.



14th and H Streets Phone M. 3707

of your valued patronage.

# "CAN MAKE MEN OF JAIL BIRDS'

So Says Henry Ford, Addressing Industrial Relations Committee.

## PERKINS WITNESS, TOO

Steel Magnate Defines Profit-sharing as "Missing Link" Between Capital and Labor.

New York, Jan. 22.-That the United apital and labor.

not labor continuously, resting every

#### Urges Federal Control.

1912, said the witness, the corpora ion paid out \$660,000 for safety appli-nces. His testimony was a defence of he working conditions in the steel mills. Mr. Perkins advocated national control rough a Federal charter of corpora-ons operating more than one State. The profit-sharing plan is the missina nk between labor and capital," said the itness. "Profit-sharing would go far to solish industrial unrest." Perkins defended combinations spital, but at the same time he gave it s his opinion that labor should organize r its own protection. Henry Ford, the automobile manufacturer, followed Perkins.

#### Ford Airs Views.

main questions which the comm ers wished to ask Mr. Ford had beer bmitted when he was summoned to stify, and he had prepared a statement which was given out when he took the stand. In this statement Mr. Ford said hat he and his associates, who were sponsible for the Ford profit-sharing an at their automobile factory in De-oif, believe in helping the lowly. They are former convicts on their pay roll,

ter to take every man out of Sing Sing id make men of them." The witness said he believed in making any men comfortable instead of a few

sooner men can be taught that or is just as much an asset, and more. han machinery and buildings, the soone abor will be properly recognized," said he manufacturer. "We cannot expect a man to give us his best efforts when he is in debt and has not enough to keep his family on."

Samuel Gompers, president of the Ameran Federation of Labor, said that nine nths of the labor troubles in this counstrike-breakers, strike promoters and

### MARRIAGE LICENSES.

Rev. G. Silverstone

### LOCAL MENTION

Sargeant's Fourteenth Street Lunch

kwheat, 25c; 12 lbs. white meal, Pen Mar syrup, 10c; navy beans, 6c lima beans, 8c; hominy, 24gc; 25c: Pen Mar syrup, 16c; navy beans, 5c lb.; lima beans. Sc; hominy, 7½c; white potatoes, 16c pk; sweet potatoes, 46c; 3 grape fruit, 19c; Cal. oranges, 26c; lemons, 12c; Wonder coffee, 20c; 4 large cans tomatoes, 25c; 4 cans peas, 25c; 4 cans corn, 25c; 9 certeless milk, small, 3 for 19c; large, 7½c; 3 cans asparagus, 50c; large, cans peaches, 12½c; butter, 35c; lard, 12½c; hams, 16c; bacon, 19c; shoulders, 12½c; 7 borax soap, 25c; 5 s½s; salt, 19c; lb, cans cocoa, 25c; Gold Seal baking powder, 19c; Gold Medal oats, 7c; corn flakes, 5c, 3338 M St, N. W. and all the J. T. D. Pyles Stores.

Best business lunch in Washington-Eckstein's. Ladles and gentlemen, 14 New York Ave. 35c, 1st and 2d floors. Virginia Theater, 608 9th Street.

## New Life for You

If you can't eat, can't you made acquaintance with

# Sparkling Ale

some, snappy beverage to give you a fresh grip on fuses the work-weary with fresh vigor, makes red blood. Honestly brewed, full flavored, free from sediment—that's Sparkling

Two Dozen, Delivered, \$1.50. ALSO ON TAP AT BARS.

Washington Brewery Co.

5th & F N. E. Phone Linc. 254.

### Removal Announcement

We wish to announce that on and after January 15, we will be located at 1429 H Street Northwest, Southern Building. We wish to thank you for past favors and solicit a continuance

G. L. HUSKE, OPTICIAN,

#### PAVLOWA ENCHANTS AUDIENCE. PAVLOWA ENCHANTS AUDIENCE. SHIP BILL Large House at the National.

The second visit to Washington this season of Mile. Anna Pavlowa and her wonderful Russian ballet company was selebrated at the National Theater yesterday afternoon by an audience whose overflowing size and unbounded enthu-siasm offer cause for regret that the engagement could be made for but a single performance. These rare festivals of beauty, so far outclassing in artistic standard the ordinary fodder of local en-tertainment, must be seized upon prompt-ly to be enjoyed. This writing is the tale of a vision that has fled of a vision that has fled.

For this visitation a wholly different program from that given earlier in the season was arranged by M. Ivan Clustine the presiding genius of the Pavlowa bal-let. Part one of the entertainment de-picts in dance a Greek myth of the awakening of the flowers, with scene and cos-turnes of quaintly primitive tone and col-orful music by Drigo. The second part is a more elaborate ballet based on the New York, Jan. 22.—That the United vision of Faust, the music being from the States Steel Corporation has paid out the Gound opera. In this scene the \$2,564.000 to workmen injured in its mills splendid imaginative force and exquisite or to families of those killed while in its taste that move these Russian artists in the planning of their spectacles are displayed at their best. The entertainment

spread enchantment of late years through many wanderings. In the claborate ballets the chief male part is most ably grave consequences from possible intertaken by M. Alexandre Volinine, a dancer national complications.

characters.

The rendering of the musical accom-same animent by the special symphony or-a reactionary. chestra is in keeping with the high standard pursued in the other features of the entertainment. Like all the rest, it of the most reactionary and dangerous vas a delight throughout.

# The Town Trier

'ennsylvania, will address the men's nass meeting in the Y. M. C. A. lobby omorrow afternoon at 4 o'clock. "On he Threshold" will be his topic.

P. H. Skinner will address the Soalist meeting at 8 o'clock tomorrow vening at their headquarters on 'Our

oranges to this coutnry as a means of relieving the financial distress caused the Jewish people of the Holy Land by the present war. Some of he oranges have been ordered by Herews of Washington.

A handsome curved oak pulpit, given to All Souis' Memorial Episcopal Church by Mr. and Mrs. John D. Pot-ter in memory of their son, Conrad Magruder Potter, will be dedicated to-morrow morning, when Rev. J. Macride Sterrett will deliver a dedica-

Charles A. Donglas, of this city, deivered an address before the South Senator Lodge intimated that a grave Sarolina State Bar Association at its suspicion arese in the minds of any meeting last night in Columbia, 8 ft. His subject was The Process of Law Building. He has been invited to speak before the students of the Uni-

Civil service examinations to fill va- desire of the administration. I am cercancies in the following government tain, however, that to allow it to be positions will be held February 23 and come a law without some provision 24 by the Civil Service Commission:
Special agent in civil education in the
Bureau of Education, copper-plate
map engraver in the Geological Survey, biological assitsant in the Dement all the grave objections to govartment of Agriculture, and hull erament ownership." raftsman with experience in dredge

Allan Davis, principal of Business ligh School, gave an address on voctional training at a largely attended ociation at the Monroe School last night. Short addresses were made by Miss Anne Beers, supervising principal of the eighth division of public schools, who told how vocational training is being conducted at the smallwood School: Prof. Haycock, supresident of the Mothers' Congress.

## WEATHER CONDITIONS.

Temperatures in other cities, together with the amount of rainfall for the twenty four hours enue

at 5 p. m. yesterday, are n	10110	ma:		Rich
	High	Low.	Ep.m.	ful
Atlanta, Ga	48	289	41	
Atlantic City, N. J	34	22	34	
Boston, Mass	28	1985	24	
Buffalo, N. Y		8	12	0.3
Chicago, III		16	24	6.
Cincinnati, Obio		23	40	0.
Duluth, Minn		- 4	2	
Jacksonville, Fig		34	56	Tion of
Kansus City, Mo		8		0.3
Los Angeles, Cal		507	85	0.3
Memphis, Tenn		36	38	1.
New Orleans, La		50	64	
New York, N. Y	28	20	75	-
Philadelphia, Pa	30	24	28	
Pittsburgh, Pa	22	14	22	0.3
St. Louis, Mo		21	14	0.6
San Francisco, Cal	62	46	60	

## GERMANS CALLED FROM ITALY. More Than 7,000 Ordered Home, Is

Swiss Report. Geneva, Switzerland, Jan. 22.-A crisis s developing rapidly in the relations of Germany and Italy, according to infor-mation received from reliable sources, Swiss newspapers declare today. They state that all German residents of Italy, of whom there are more than 7,000, have been notified by Berlin to leave at once and return to Germany.

Senator Cummins Attacks the President Through "Legislative Pet."

### LODGE HAS FOREBODINGS

International Complications United States Adopts Proposed Purchase Measure.

Two speeches in opposition to the ship purchase bill were the only important developments yesterday in the Senate figh

over the President's pet measure. Senator Lodge and Senator Cummin W. Perkins, formerly of J. P. Morgan & closed with a series of special costume at a private control of the shipping corporation on Industrial Relations of the company. which is investigating aggregations of capital used for philanthropic purposes and also the relations existing between capital and labor.

In the company,

As for the great Pavlowa herself, she bankers. This is a charge that has been frequently made by Senator Bristow and other Progressives in the Senate.

Senator Lodge attacked the bill generality wanderings. In the company,

This is a charge that has been frequently made by Senator Bristow and other Progressives in the Senate.

> Not a single member of the company falls short of the high standard of grace and skill requisite for the maintenance of the general effect of beauty. Preeminent among the ladies who assist, however, is Mile. Plaskovictzka, in classic roles, while Miles. Kuhn and Svirskala do wonderful work in more fantastic characters.
>
> Of the Democratic leaders who desired to shall be manufactured by the government instead of by private corporations and the succession of the succession and the same and the s Senator Cummins, an ardent Progres

proposals ever made public." The Sen-ator said he took this view despite the fact that the President had made it a part of his program and claimed for it that it 'was a long stride in a highly progressive movement Representative M. Clyde Kelly, of speech had "strengthened the Republican cause."

#### Questions Constitutionality. Senator Cummins raised a question is to the constitutionality of the proposed ship purchase bill, pointing out that the proposed plan did not con-template that the government should Modern Civilization and How to Avoid regulate commerce in any way as provided by the Constitution, but put movement to bring Palestine the government into the business a

means a shareholder simply along with pr Senator Lodge said "It is an advance in the direction of Socialism. It involves international prestion of the gravest character and fraught with most serious possibilities." Referring to the Dacia case and other

threatened international trouble the

one who would seriously contemplate the manifest purpose of the bill to buy these German ships in a block. Con cluding, he said:
"I am unable to say whether there is anything behind this bill except the

Both Senstors Lodge and Cummins

### LIGHT MARKET: PRICES FIRM. Quotations on Bank List Are Par

thing further to say on the ship bill

ticularly Solid. Prices held firm on a rather light market throughout the trading on the Washington Stock Exchange yesterpervising principal of the third di-day. The quotations on the bank list vision, and Mrs. Giles Scott Rafter, were particularly solid. Washington were particularly solid. Washington Railway and Electric preferred again proved the most popular of the few stocks traded in, sixty-nine shares selling at 84. A demand for more of e District of Columbia, rain or snow and Saturda), probably rain. Sunday colder increasing south winds, becoming north seemed limited.

Other transactions in stocks were confined to two single shares of Wash-ington Gas at 76 and Capital Traction

mest Sunday.

For Maryland, raim Saturday, probably turning into snow in west portion; warmer in rask per lition. Sunday mider and fair; fresh, possibly strong south winds, shifting to northwest by Sunday.

For Virginia, rain Saturday, probably turning into snow in extreme west portion, winds, shifting to northwest by Sunday.

For Virginia, rain Saturday, probably furning into snow in extreme west portion, winds, becoming corthwest Sunday.

There will be snow Saturday irong south winds, becoming corthwest Sunday.

There will be snow Saturday irong the Lake region eastward, in the 19th Valley and Eastern Trunessee, above or rain in the Middle Atlantic States, and rain in the South Atlantic and East Gulf States and on the West Gulf cross, probably followed by generally fair scatter Sunday, raively in the Florida peninsula where rains are probably. In the West the weather will be fair, execute in the extreme Southwest, where there will be local snows Saturday in the Middle and South Atlantic States, It will be much colder saturday in the Ohio and Lower Mississippi valleys and the Gulf States and colder Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the Middle and South Atlantic States, It will be somewhat warmer Saturday in the College Sinday in the College Sinda

#### STORK TIES UP "L" TRAFFIC. Trains Halt 45 Minutes Whe Bird Boards Car.

New York, Jan. 22 .- "Halt!" cried Gci 2 Stork as he boarded a Brooklyn Rapid Transit train today. And the wheels of this mighty corporation were forced to rest for forty-five minutes at the com-mand of this long-legged bird. The call was made on Mrs. Annie Schulnoff. After his visit there was a new pas-senger, a seven and one-half pound baby

The stork was aided by other women passengers on the train. When the ambuance surgeon arrived he was greeted with a lusty wail. He removed mother and baby to the hospital. They are doing

### LEAVES DAUGHTER \$1.

Wife of W. J. McDonald Gets All Other Property. William J. McDonald, in his will filed

yesterday, left all his property to his wife, Josephine C. McDonald, except \$1, which I hereby give to my only child Marguerite, or Madge." While the Swiss papers make no prediction that Italy will enter the war immediately on the side of the ailies, they intimate that such a step will not be long ploye of the Pension Office and lived at delayed.

#### FUDGE PARTY IN FEVER WARD. Two Nurses Diamissed; Others Threaten to Strike.

Newark, N. J., Jan. 22-"Typhoid fudge" has become an issue in the Newark City Hospital. Fifty nurses threaten to strike cause of this new candy which is said to be sweeter than its name implies. The trouble started when six nurses held a fudge party in the typhoid ward of the hospital. Four were suspended and two had their caps taken away. A seventh, who was on picket duty, but who seems to have been asleep at her post, since the fudgers were caught, has been placed on probation. The nurses say the typhoid ward was a fine place for a fudge party as there had been no patients there for three months prior to their revel. The other irses say they will strike unless the

## \$101,000,000 ARMY **BILL PASSES HOUSE**

Taylor System of Shop Management May Be Knocked Out by Rider.

The military appropriation bill carry han \$101,000,000 for the maintenance of the War Department in the new fiscapital and labor.

"There were 2,002 men en our pension list at the end of 1913," said Mr. Perkins, "and the annual outlay is \$122,000."

The witness said that the total wages paid out by the Steel Corporation in 1912 was \$200,000,000. This averaged \$2.55 for all workers except the executives. Mr. Not a single member of the company all workers admitted 22.5 per cent of the men parkins admitted 22.5 per cent of the men our pension list at the end of 1913," said Mr. Perkins admitted 22.5 per cent of the men our pension list at the end of 1913," said Mr. Perkins admitted 22.5 per cent of the men our pension later admits a dancer of unfailing grace and expressiveness. M. Clustine displays his mastership of the art in the final number, with Mile. Pavlowa in the dainty and famous "Pavlowa Gavotte."

Not a single member of the company falls short of the high standard of grace of today in a party caucus in an effort to harmonize differences on the bill.

not clipped off during consideration of the measure in the Senate. The objectionable features of the Taylor

ystem are the "stop-watch" method and the premium method. Under the system men are timed on all their work, record s kept of the amount done, and a bonu given to those whose work is in excess a certain amount.

#### Explains Builders Contract.

Provisions of a uniform builders ntract now being formulated by national joint committee of architect and builders were explained last night to the Washington Builders Exchange n an address in the rooms of the Board of Trade by William B. King, contract attorney. Mr. King explained that the proposed contract, some of the details of which have not yet been decided upon, will eliminate many of the differences now arising contractor and architect

#### May Teach Scholars Temperance. A petition from the W. C. T. U providing for the establishment in public schools of a temperance worker

and instructor, as in the repealed law of 1888, was considered yesterday by the public schools committee of the the ought to be protected not only against the international perils arising from the purchase of the German ships, but also from the intolerable waste of the public money which the sure of two to calculate Superintendents. of the suggestion.

#### Aged Man Falls from Bicycle.

Georege B. Rose, white, seventy three years old, of 2005 First street northwest, fell from his bicycle at Seventh and E streets northwest yes terday afternoon and sustained a frac-ture of the hip. He was removed to the Emergency Hospital.

### BIRTHS REPORTED

WHITE.

# A Good Letter Gets to the Man You Want to Reach

-when a salesman wouldn't get past the office boy. More and more form letters, properly executed, are increasing business for farsighted merchants and busi-

But, to prove effective, they must be evenly printed, perfectly matched, and delivered on time. One-half the effectiveness of a follow-up system of letters lies in getting the letters to the prospects on schedule time.

Our facilities for producing the right kind of form letters-in any quantity-and producing them on time, are without competition in Washington.

A phone call will start us on YOUR job. Call Main 7506. Alford Letter Co.,

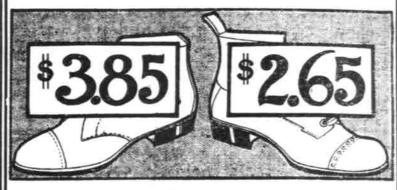
607 15th St. Opposite U. S. Treasury.

ANTED man and women in each of the Government Departments to represent a financial concern with seventy years' of successful business experience. Profits from Ten to Fifty dollars a week, working after office hours. Replies coinfidential.

Address Bex 2. Herald Office.

Sound Teeth DR. MYERS 637 Penns. Ave. Open Till 9 P. M. Saturday Night.

These Men's Shoe Sales Are in the Spotlight!



25 "FLORSHEIM" Styles Reduced from \$6 and \$5 to . . . . . . . . . . . . . . . . .

Choice of many swagger Novelties for Dressy Young Men—in all the choicest leathers. Some "English" lasts included—but not all. This "Flor-sheim" sale at our Seventh St. Store only.

Several Thousand Pairs of \$3, \$3.50, \$2.65 

This is one of the most popular sales we ever This is one of the most popular sales we ever held—includes some of our best-known lines that sell regularly for \$3 to \$5.

The Styles: Up-to-date Novelties—Dressy Patent Colt and Tan Shoes as well as Blacks—Conservative Everyday Models—Arch Support

Don't Delay! The sizes in these two Big Sales are running out fast. Come Today!

Shoes and some with attached O'Sullivan Rubber Heels-also high cut Storm Shoes for working-



As a result of the receipt of a second

able message from Rome through the

1914-1916 Pa. Ave. 233 Pa. Ave. S. E.

Cor. 7th and K Sts.

Red Cross Calls Off Appeal. Newman for Public Ownership

State Department making it clear that the lies owned and operated successfully by sufferers from the earthquake of January the people, Commissioner Oliver P. New 12, the American Red Cross has announce man advocated public ownership of all ed that contributions for this purpose are public service organizations in an address yesterday in Central High Sch

Citing the postal system and District



Mon., Tues., Wed.--10c, 15c, 25c

# The County Fair Diving Girls

A great original comedy novelty in two scenes, showing a County Fair with its barkers, rubes, and comedians, winding up with the big Diving Exhibition which is pure comedy from start to finish. Company of 10, including Shea's diving beauties. Here all

## James Francis Sullivan

Assisted by Ruth Loftus & Co.

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The Oakland Sisters A Mighty Pleasing Musical

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Joe Wilton Singer, Parodist, Monologist.

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New Comedies and

Weekly War Dictures

Conrad and

Marino

Two Boys with Original

Ö000000000000000000000

Hall

Brothers

American Herculean

Gymnasts.

ALL THIS WEEK-10c-15c-25c



Other Good Attractions, and Casino Country Stores Every Night (Except Sunday)

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